



"Our Innovative Ideas are making an Impact"

We browse a ranking of the most influential scientific research papers worldwide; tracking the recently published papers recorded notably higher levels of citations. We combine industry expertise with innovation to deliver critical information and solutions to the Egyptian Market.

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CEO Word

At Kazanda, we believe that the Egyptian Pharmaceutical Market is a great place for people with dreams to create and develop unique products. With a clear and comprehensive understanding of patients' needs, Kazanda aims to manufacture and distribute unique products that can satisfy the needy for. Kazanda's products are now covering many therapeutic areas such as Rheumatology, Gynecology and Dermatology...etc. Our style and structure help us creating a stimulating learning environment where modern medical concepts can be understood and applied. We consider Kazanda a solid core of an on-going development process supported by every one of its working team. And we believe that it just the beginning.

CEO
Kazanda Pharmaceuticals

About us

Who We Are

At Kazanda, we work inside the pharmaceutical business with a diversity of activities:

- Registration of new pharmaceutical products
- Promotion of pharmaceutical products
- Sales and Marketing of new pharmaceutical products
- TOLL Manufacturing
- Sole Agent
- Exporting activities to number of Arabian, Asian and African countries

Our Vision

"To be one of the key players in the healthcare field in Middle-East through delivering unique approaches to the market"

Our Mission

- Introducing innovative products, delivering quality and enhancing market with unsought approaches that add value to the market practice and disease management. However, our employees have the passion to decode values behind solutions for both physicians and patients.

Our People

At Kazanda, payroll reaches 30 (planning to 100) their functions differ dramatically due the industry's nature that divides Kazanda internally into admins, office runners and inventory keepers. Externally, Kazanda has its field force teams that meet on weekly basis at office to provide a strong planning to each upcoming week. They are highly professional people who look like bees that work too hard and effective to produce honey.

Kazanda's bees are divided geographically into 3 areas; Alexandria, Cairo and Upper Egypt. At those 3 regions, there are 8 legions headed by a single professional team leader. Each legion divides its own region into small territories managed by a single medical representative or more when exceptions exist.

Cause for Optimism

In a world of challenges, we have confidence in our capacity to perform critical action and drive positive change domestically and internationally.

People Make the Difference

Every individual at Kazanda plays a key role in assuring that we do business according to its standards of ethical and responsible conduct. We respect and value diversity in all its forms.

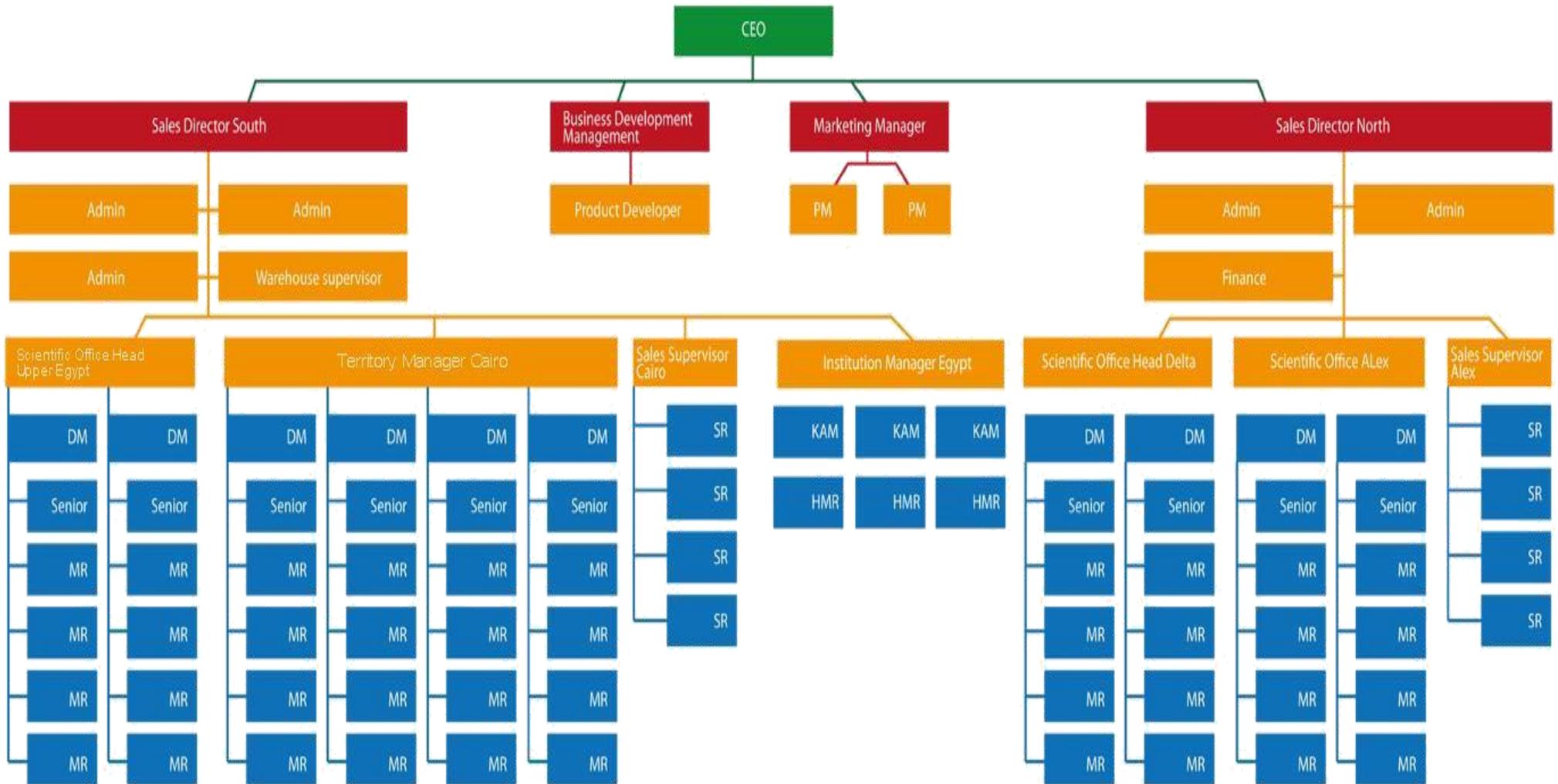
Diversity Makes Us Dynamic

In a multi-governmental organization as Kazanda, our people reflect the diversity of many backgrounds and perspectives. We are defined by our unique talents and insights, working inclusively to provide intelligent, integrated information to our customers. We move with agility to learn more about the people we serve so we can maximize their opportunities and ours.

Work That Matters

Empowering decision makers: we work collaboratively so our colleagues and customers can decode the opportunities behind great challenges and make decisions that are shaping field.

Kazanda's Organogram



Support and Training

Kazanda Academy

Power by Curiosity

Our growth starts with your learning. We have established Kazanda Academy that aims at maturing people's minds for the benefit of all.

The Knowledge Effect

The right information in the right hands leads to amazing things.

Put Your Knowledge in Motion

Intelligent information starts with talent. Kazanda transforms knowledge into action, so employees can shape outcomes on the world stage. In return, we believe careers shouldn't be confined. The breadth and global reach of our business offers virtually unlimited opportunities to shape a career path that matches the contours of your talents, interests and goals.

Experience Exchange

Kazanda believes your development is about more than what you learn in the classroom. It's a daily process that involves learning by doing. It involves a mutual exchange of knowledge and experience between you and your colleagues. It's about mentors and networks throughout the company. It's about access to the knowledge you need, when you need it, so you can learn and grow.

Managerial Boost

We encourage you to learn as you go, Kazanda's managers said. With support from your managers and colleagues, it's you who drives your career growth, building on your experience with the many resources available to you. We'll provide feedback and career development advice to help you achieve your potential, but you decide the direction you want your career to take.

Opportunities for growth are available and encouraged at all levels -- from recent graduates to senior executives. Some are available across the company, whereas others are tailored to businesses, functions, teams and individuals. Just a few of our learning resources include:

- Leadership and management development programs
- Technical skills training
- Lingual Workshop

Courses

Basic Knowledge

- Defining Kazanda + Basic MS office skills

Language:

- General Basics of English
- Scientific English Manipulation
- Business English Writing

Soft Skills:

- Basic Skills
- Advanced Skills
- Leadership Skills
- Presentation Skills
- And many other courses by well-known centers based on Training Need Analysis

Products:

- Daily Cream, Clavic Gel, Mackenzy System, Wavy, Gentle Cream

Selling skills:

- Kazanda extra English, Skills, Sales and Marketing (will be added later). Extra studies will be individually and mandatory.

- ▣ (Company Profile + Kazanda's Work Constitution + Sales Effectiveness and Kazanda Arcade)
- ▣ (Kazanda English Course 01)

- ▣ (Kazanda Skills 01)
- ▣ daily (Kazanda Medical Training daily)
- ▣ (Kazanda extras)

Your Future Starts Here

Realizing your potential is a journey. Kazanda provides a wide range of stimulating, developmental opportunities for students. You can apply for summer training; pay us a visit or call.

Headquarter, Alexandria

- 8 Mohamed Saleh Abou Yousef, Saba Basha Alexandria, Tel/Fax: 03 5848474 – 012-00185018
- 12 Abd El Fattah El Taweel, Alexandria Tel/Fax: 03 5465123 (Warehouse).
- 16 Ibn Roshd St. Smouha, Alexandria.

Cairo

- 44 El Hegaz St. Masr El Gedeeda, Cairo.
- E-Mail : info@Kazanda.org
- Website : www.Kazanda.org

Corporate Responsibility

Our Values Shape Our Culture

We understand the larger significance of our work. We share a passion for customers, as well as a firm belief that our diverse people make a difference beyond boundaries and across borders. It is the key to our customers' success and, ultimately, to our own. These are our values and they shape everything we do.

Realizing Our Responsibility

We're known as a provider of unique solutions. With that recognition comes responsibility. At Kazanda, we are proud to support individual efforts as well as group initiatives to mobilize positive outcomes for our community and our future.

Customers Are the Heart of Everything

This is the reference point for all our activities. The true challenge for a company is to satisfy its customers and continue to be their first choice. That's why every day we try to live up to their trust.

Our customers have a right to know that we are committed to integrity, responsibility and sustainable business practices. At Kazanda, we are committed to creating shared value for our customers, employees and the communities in which we work.

Performance Matters

Corporate Responsibility goes beyond words - it requires action. We are committed to actively working in ways that benefit society at large, while minimizing the negative impacts of our operations. We are accountable for our ethical business performance.

In Every Challenge Is the Seed of an Opportunity

The world's problems require imaginative solutions from a truly diverse set of sources. At Kazanda, you'll work and grow alongside some of the brightest people in your field. Together, we deliver solutions that enable our customers to do amazing things.

Business Is Global

As an ambitious organization, we are ever mindful of the impact we can have both locally and globally.

"Doing the Right Things for the Right Reasons"

At Kazanda, we all have a shared responsibility to do business in ways that respect, protect and benefit our customers, our employees, our communities, and our environment. This responsibility informs everything we do, both as a company and as individuals. Our Corporate Responsibility efforts are defined by and aligned with our core values.

"One Commitment, Three Areas of Focus."

Guided by these values and by our Corporate Responsibility Policy and the Kazanda's Trust Principles our efforts are focused on our relationships in three key areas:

1. Strengthening the community and societies in which we operate.
2. Making a positive difference in the marketplace for physicians, patients and the field as a whole.
3. Creating a company culture and workplace that promotes diversity and safeguards the health, social safety and dignity of all employees.

Kazanda invites you to learn more about our Corporate Work Constitution. Ask for a copy.

Business Partners

In a business full of different players, like a play maker, Kazanda plays different roles and has many relations with most of the industry's cycle players.

Pharmaceutical Distributors:

- United Company for Pharmacists “UCP”
- PharmaOverseas
- IBN SinaPharma

Manufacturers:

- The Egyptian Company for Cosmetics
- Al Debiky Pharmaceuticals
- Medizen Pharmaceuticals

Co-Promotion:

- Professional Active Pharma

Sole Agent For:

- Emad El din – Sudan

Couriers

- DHL
- Middle East
- Aramex
- Urgent

Designers and Print Houses

- Lasheen Print House
- New World Web Design
- Contact Design
- Hewayya Designs

Featured Products

A variety of products that Kazanda injects into the Egyptian Pharmaceutical Market in an attempt to cover different aspects of the needs, in addition to many under-registration highly-demanded products that serve the community we are living in.

- ✓ **Clavic massage gel**
- ✓ **Daily massage Cream**
- ✓ **Mackenzy whitening system**
- ✓ **Wavy Cream**

Pipe-Line

There are many products waiting under registration to be unleashed into the market soon, which could be categorized as follows:

Anti-Hypertension

Dealing with hypertension with different unique modes of action, will be announced soon.

Anti-Inflammatory Drug

Food Supplement

Covering a wide range of problems to be launched soon.

Know more about our products and services, visit us www.Kazanda.org

Careers without Boundaries

Opportunities Abound

At Kazanda, the scope and scale of our business enables you to take your career in an amazing array of directions, limited only by your initiative talent and goals.

Opportunity Knocks Twice

Your experience here counts. Get reacquainted with Kazanda by exploring fresh opportunities within our industry.

Many Paths, A Single Commitment

Kazanda aims to provide every one of our employees with a positive working environment, continued professional development and a commitment to work-life balance and equal opportunities.

Career Opportunities

As a fast growing ambitious pharmaceutical company, as illustrated above, Kazanda has many opportunities available that take the advantage of each one's capabilities to be at the right position.

To Apply; you are welcomed to apply online www.Kazanda.org hand your CV, or via fax.

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- 8 Mohamed Saleh Abou Yousef, Saba Basha Alexandria, Tel/Fax: 03 5848474 – 012-00185018
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